

A simple guide to mediation

- **Each party is in control of the outcome**

When cases go to court the decision is out of your hands. With mediation you decide on the final outcome. You do not have to decide anything on the day of mediation, but Global Mediation has an 89% success rate in settling cases so the chances are you will come away from mediation with a settlement you are happy with.

- **Mediation is cheaper than going down the court process**

Mediation is more cost-effective than going to court and incurring lawyers' fees and court costs which can be prohibitively expensive.

- **Mediation saves time**

Mediation is quick. Instead of having to wait for court dates and the legal process to take hold which can potentially take months, mediation can be arranged at a time to suit you and can usually be arranged within days or weeks.

- **Mediation is not about reaching a compromise**

Mediation is not about winning or losing or reaching a compromise. Our experienced mediators are skilled at breaking deadlock between the parties and helping them find a creative, mutually beneficial solution to your dispute. It is often found that particular issues are more important or relevant to one side and less so to the other and this may not have occurred if the parties had not tried mediation.

- **What happens if settlement is not reached at mediation?**

In the small percentage of cases that do not settle through mediation, a solution for most of the issues are usually agreed. The parties are normally left with possibly one or two final items in dispute. For the case then to go to court, you have still saved yourself time and money spent on legal fees and court costs.